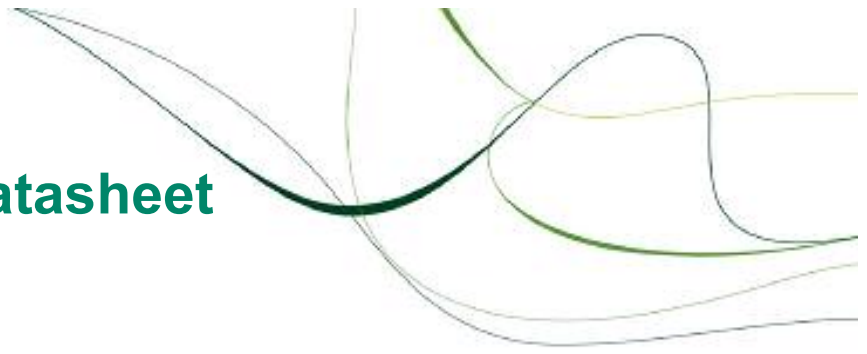


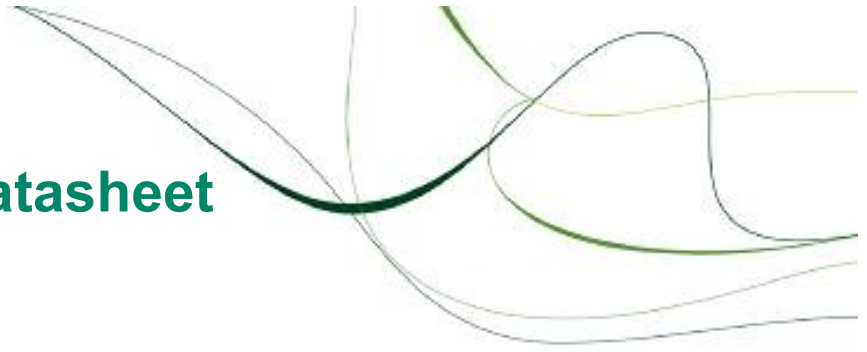
Sage ERP X3 v6.2 Datasheet



Sub-Contracting – Feature Backgrounder

Title	Detail
<i>Feature description</i>	Sub-contracting allows companies to outsource all or part of its production, from simple assemblies to complex products. This function manages and controls all transactions between the sub-contractor and the customer.
<i>Market needs and challenges</i>	<p>Market needs:</p> <ul style="list-style-type: none"> • Companies are refocusing on their key lines of business. Sub-contracting has become a major initiative with the need to carefully manage opportunities and monitor the quality of these suppliers <p>Market Challenge:</p> <ul style="list-style-type: none"> • Development in the international market is contributing significantly to the growth in sub-contracting
<i>Target Market</i>	Specially intended for manufacturing companies with between 200 and 3,000 employees which design and manufacture standard or 'adapted' equipment from standard components or specific equipment.
<i>Key Features</i>	<p>Sub contracting of all or part of a product The same item may be both manufactured or subcontracted, determined by its Bill of Materials. Materials may be supplied by the subcontractor.</p> <p>Definition of sub-contract services</p> <p>Management of sub-contract transactions The sub-contract orders may be created directly or generated from a requirement (CBN, reordering outside of MRP etc.) Quality control may be performed on receipt. Sub-contractor monitoring is included in the module.</p>
<i>Key Customers Benefits</i>	<ul style="list-style-type: none"> • Rationalises operations for better productivity: organises and monitors the sub-contract process • Increases your company's turnover: gives you the tools to develop an outsourcing policy in order to increase your production capacity according to customer needs. • Strengthens collaboration with your suppliers: better tracking of your sub-contract operations improves relations with your partners • Keeps costs under control: better tracking thanks to detailed management at all stages of the process
<i>Value proposition</i>	A simple and powerful function fully integrated into Sage ERP X3 which manages and monitors all your sub-contract processes. In this way

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	companies strengthen collaboration with their partners and improve cost and control issues.
<i>Competitive advantages</i>	See Sage ERP X3 Product Backgrounder
<i>Technology summary</i>	Sage ERP X3 is designed to operate with Windows, RedHat Linux and Unix, in Oracle multi-databases and SQL servers and with a multi-BP architecture in web and/or client server mode. Workflow engine, web services, business intelligence tools, Microsoft Office tools and interactive portal are integrated into the technology platform.
<i>Product category</i>	ERP, Production, Manufacturing, Distribution
<i>Distribution</i>	Mix-Mode sales model: direct and indirect in America, Asia, Europe and Africa. Network of Sage partners and subsidiaries in almost 40 countries.
<i>Price</i>	Included in Manufacturing module
<i>Disclaimer & copyright notices</i>	The information contained in this document is subject to change without notice and does not represent a commitment on behalf of Sage.