



## Switch to management of greenhouse gases and REACH with Sage and Verteego

*A solution for medium-sized and large companies*

Sustainable development is the **latest issue facing companies concerned about their environmental impact and responding to their customers' changing expectations**. Beyond regulatory obligations, companies view this as a growth factor, an opportunity to improve their processes, competitiveness and profitability. Managing your carbon footprint and bringing your processes into compliance with the European REACH directive are the first steps towards understanding your company's environmental impact, reducing risks and identifying the processes which generate the highest proportions of greenhouse gases.

Sage and Verteego have therefore joined forces to offer you a **comprehensive environmental management solution**.

Verteego's offering consists of two business applications, both compatible with Sage ERP X3 :

- The **Verteego Carbon** greenhouse gas management solution allows you to evaluate the carbon footprint of your products or projects, helping you to introduce an eco-design approach within your company. Verteego Carbon is compatible with the ISO 14064 international standard and the ADEME Bilan Carbone® method.
- **REACH Garden** helps importing companies (manufacturers, distributors) located within the European Union to trace the origin of chemicals of concern in their supply chain.

Equipped with the solutions from these two expert and innovative publishers, you can **monitor your carbon footprint over time, anticipate customer requests in terms of REACH regulations and gain access to environmental performance indicators**.

### Enhance your company's image

Consumers' growing concern in relation to companies' environmental performance is influencing corporate strategy. Sage and Verteego enable you to provide a clear and factual view of your actions and results, increasing your customers' visibility of your company's practices. Helping you to position yourself as eco-responsible company and gain a competitive advantage.

### Manage risks

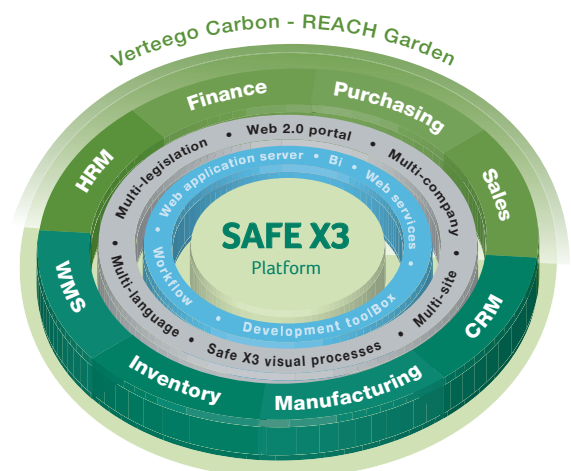
Sage and Verteego help you to minimise risks by identifying them through regular monitoring and by introducing responsible, economical and legal practices. By opting for the combined strength of the Sage and Verteego solutions, you are preparing for environmental regulations, anticipating the arrival of ecological taxation and reducing your exposure to volatile energy and raw material prices.

### Reduce your costs

The Verteego and Sage partnership helps you to identify potential savings in terms of energy and waste, to optimise resources allocated to collecting REACH information from your subcontractors, and thus to reduce your costs. Improving energy efficiency and the traceability process is even more important for companies in the manufacturing industry, where production costs depend on the prices of energy and raw materials.

### Two international publishers promoting sustainable development

Sage and Verteego, two expert and innovative publishers, are joining forces to offer you a comprehensive solution to automate your company's processes for managing its greenhouse gas emissions and REACH compliance. Their extensive presence and the quality of their multidisciplinary teams provide you with the guarantee of local support in France and internationally. The Sage-Verteego solution is multilingual and multi-legislation.



## ◆ Main functionalities

The Sage-Verteego solution is intended to help medium-sized and large companies in all business sectors to establish a long-term system to manage their efforts to reduce greenhouse gases and comply with the European REACH directive.

Sage ERP X3, open to environmental management thanks to connectors with the Verteego Carbon and REACH Garden expert applications, is an advanced solution to:

- Automate your carbon accounting process: transmission of business data connected to your management events (example: your invoices) to Verteego Carbon to convert them into CO<sub>2</sub> equivalent.
- Identify items which generate high CO<sub>2</sub> emissions upstream, 'in situ' and downstream: energy, non-energy emissions, incoming goods and services, transport, direct waste and waste water, packaging, depreciation of fixed assets, usage and end of life.
- Take advantage of the different emission factor bases required for carbon accounting.
- Apply different accounting standards and receive ongoing compliance updates.
- Integrate environmental performance indicators in your dashboards.

**Sage** offers innovative and practical management solutions designed to address all the issues facing medium-sized and large companies.

These solutions help our clients to simplify the management of their processes, offering them better visibility and faster and more effective decision making. A global operator, Sage provides its clients with the guarantee of local expertise and unique international support.

Present in 21 countries, Sage is the third largest management software publisher in the world, with 30,000 reseller partners and 6.1 million corporate clients.

- Provide REACH Garden with details of supplies containing chemicals of concern and prepare a report to provide more precise answers to customers' questions.



Sage ERP X3 **verteego**

### The Verteego Carbon solution combined with Sage ERP X3

**Sage ERP X3** collects your company's business data using processes managed in your information system.

**Verteego Carbon** converts them into greenhouse gas emissions.

**Sage Connector Verteego** compares your business data with the emissions factors and automates the flow between Sage ERP X3 and Verteego Carbon.

**Verteego** develops environmental management applications for companies.

Verteego's offering is based on two main solutions: **Verteego Carbon**, an accounting information system for greenhouse gas emissions, and REACH Garden, which traces REACH chemicals throughout the supply chain, intended for industry and distributors.

Established in 2007, Verteego already has **300 clients** all over the world.