



## Sage ERP X3 ETO Module (Engineer To Order)

*Project Management for industrial companies*

Sage ERP X3's ETO module aims to meet the needs of industrial companies that design and manufacture products in project mode

- Manufacturer of "customized" equipment using standard parts
- Manufacturer of "specific" equipment

To ensure a high added value to their activity, companies need to have a business tool that allows for an efficient management of their projects.

Project management and monitoring are completely integrated with all the company's business processes, from design to manufacturing, through price estimation and invoicing.

You will benefit from an event driven monitoring and a real time financial balance sheet of your projects.

## Main benefits

**A project management flexible and progressive solution that helps you increase your competitiveness**

- Monitor and manage**  
 Evaluation of Project progress in terms of invoices, expenses, commitments
- Control**  
 Initial, committed and actual budget variances over the life of a project
- Identify and anticipate**  
 Identify drifts and anticipate project outcome

The screenshot displays a 'Balance sheet' window for a project. The interface includes a menu bar (File, Print, Display, Navigation, Windows, Functions, Actions, Selection) and a toolbar with 'Customer Relation' and 'SDM Activity' tabs. The main area shows a hierarchical tree structure for a project with columns for 'Budget', 'Com.', and 'Aut.'. The data is as follows:

Item	Budget	Com.	Aut.
AFF1001P0000024	176067 €	0%	0%
ACH001	2000 €	0%	0%
ACH002	4500 €	0%	0%
ACH004	6000 €	0%	0%
FFASPE001	154517 €	0%	0%
B2000		On reorder: 4 LN	Missing 1 LN
LASER		On reorder: 1 LN	Missing 1 LN
OUTV30		On reorder: 1 LN	Missing 1 LN
PSAE004		On reorder: 1 LN	Missing 1 LN
PSCH001		On reorder: 1 LN	Missing 1 LN
PSCH002		On reorder: 1 LN	Missing 1 LN
PSCL001		On reorder: 1 LN	Missing 1 LN
PSCL002		On reorder: 1 LN	Missing 1 LN
PSV0001		On reorder: 1 LN	Missing 1 LN

# Main functions

## Project definition

A project can be generated from quoting.

A project can contain several detail lines (task, activity, sub-project) according to needs.

Each line is linked to detailed information of sales price, production cost and margin

Direct access to product configurator.

## Budget

The « Project » analytic dimension is automatically created according to a defined axis.

Several budget categories for each project line.

Project is integrated into industrial cost accounting.

## Specifications and documents

Customer specifications can be described for inquiries and printing on internal and external documents.

All documents can be attached to a project.

Workflow validation stages through signatories defined.

## Planning

A graphical project planning tool is available for scheduling the project tasks.

Gantt chart of the project main tasks, visualization of the actual tracking and direct access to detailed level (purchase, order and work orders).

## Project monitoring

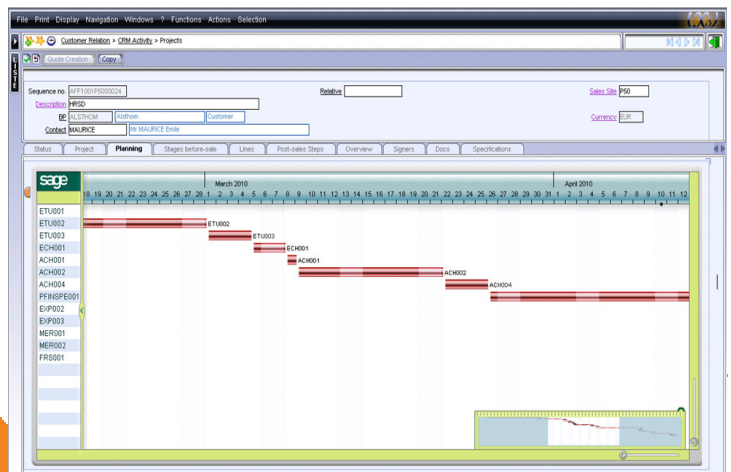
Save and compare different states of the project using the “snapshot” tool.

Dynamic table with the situation of a project, including different axes and graphical alerts (inventory shortage, supply or manufacturing delays).

Project balance sheet real-time update.

Analysis of budget variances: committed, current, invoiced.

Multi-project consolidated balance sheet.



Planning

Sage offers a range of innovative business solutions and pragmatic answers to all problems of medium and large enterprises. These management solutions help our customers simplify the management of their business processes, allowing them greater visibility and decision making faster and more efficient. Global player, Sage provides its customers with local expertise and an accompanying single international market. Sage is the 3rd largest worldwide publisher of software, in 21 countries, 23,000 reseller partners and integrators and 5.7 million businesses today have chosen Sage.